

Revision number: 2 Purchasing Agent: MARK HELLEWELL

Item: CHEMICAL MANAGEMENT SYSTEMS, PORTION CONTROL SYSTEMS, CUSTODIAL SUPPLIES, JANITORIAL SUPPLIES

Vendor: 92154A JOHNSON WAX PROFESSIONAL

1232 WASATCH DOWNS

SOUTH JORDAN, UTAH 84095

Internet Homepage:

Telephone: 1-801-541-6888

Fax number: 801-979-0376

Contact: BRUCE MARTIN

Email address: www.brucemartin@scjprofessional.com

Brand/trade name: S.C Johnson Professional

Price: SEE ATTACHED LIST Terms: SEE ATTACHED

Effective dates: 04/01/2001 through 03/31/2004 (1 2 yr. renewal option ending 2006)

Days required for delivery: 3 DAYS
Price guarantee period: 6 MONTHS
Minimum order: SEE ATTACHED

Min shipment without charges:

Other conditions: SEE BELOW FOR DISTRIBUTORS FOR CONTRACT

REVISION #2: Please note that Walton March is no longer available. Johnson Wax Professional replaces it. Call Rep for more information.

Bid No. MH1907.

MULTIPLE AWARDS HAVE BEEN ISSUED. SEE MA056, MA295, MA1308, MA1309, MA1310, MA1311, MA1312, MA1313 AND MA1210 before awarding.

Vendor is required to furnish Mark Hellewell, State Purchasing, Usage Reports Quarterly. Please report total dollar figure by each separate State Agency.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



DISTRIBUTOR FOR CONTRACT:

49786G

BRADY INDUSTRIES, INC.

1130 SOUTH 3800 WEST SUITE 200

SALT LAKE CITY, UTAH 84104

TEL: 801-973-6166

TOLL FREE: 800-626-9231

FAX: 801-973-4144

CONTACT: MITCH DUNN

ORDER ON LINE: 2% 10 NET 30

www.bradyindustries.com

F.O.B. DESTINATION EXCEPT THESE COUNTIES: (SAN JUAN, KANE, & GRAND)

S. C. Johnson Professional chemical dispenser costs:

Item	Part #	Price
New J-Fill Select Wall Mounted Stainless Steel	4384	\$66.75 (For 84 oz Cartridge)
New J-Fill Button Stainless Steel Duo	4379	\$47.67 (For 64 oz Cartridge)
New J-Fill Portable Dispensing Gun	4711	\$13.50 (For 84 oz Cartridge)
New Power Fill for Ride on Scrubbers		\$2,000.00 (For 2.5 gal J-Pak Bag)

(Power Fill dispenses 35 gallons per min.) Note: For use with ride on scrubbers only!

The above dispensers use our cartridges containing super concentrates with the metering barbs located <u>inside</u> the cartridges. The two Quattro units hold four products with a single button, for both bucket and bottle filling. Each wall-mounted unit has a lock 7 key system for the products used. The prices and products available are as follows:

Product	Size	Unit Price	Dilution Ratio	Cost per usable Gallon	Yield per Bottle
	Neutral Cleaners				
Stride Citrus	84 oz	\$57.00	1-750	\$0.11	496 gal
Stride Floral	84 oz	\$57.00	1-750	\$0.11	496 gal
Stride Accumix	32 oz	\$7.40	1-320	\$0.09	80.3 gal
Stride Citrus	2.5 gal	\$128.06	1-750	\$0.09	1,877 gal
	Floor Stripper				
Freedom SC	84 oz	\$28.00	1-15	\$2.54	11 gal
	Gen. Purpose Cleaners				
GP Forward	84 oz	\$24.41	1-200	\$0.18	133 gal
GP Forward	2.5 gal	\$31.72	1-200	\$0.21	502 gal
Accumix	32 oz	\$8.52	1-256	\$0.13	64.3 gal
UHS Cleaner	84 oz	\$36.34	1-512	\$0.10	339 gal
UHS Accumix	32 oz	\$7.72	1-256	\$0.12	64.3 gal
UHS J-Pak	2.5 gal	\$104.79	1-512	\$0.09	1,282 gal
Heavy Duty Cleaners/Degreasers					
Break-Up	84 oz	\$28.92	1-120	\$0.36	80 gal
Break-Up Accumix	32 oz	\$9.02	1-120	\$0.30	181.5 gal
Spitfire	84 oz	\$29.88	1-12	\$2.29	13 gal





Dilution Cost per Yield per **Unit Price** Size **Product** Ratio usable Gallon **Bottle Cleaner Disinfectants/Quats** Virex II 256 \$21.62 1-256 \$0.13 170 gal 84 oz Virex II 256 Accumix 32 oz \$7.41 1-256 \$0.12 64.3 gal Triad II 84 oz \$8.82 \$0.20 1-64 43 gal Cleaner Disinfectant/Phenolic Expose II 84 oz 1-256 \$0.22 170 gal **Carpet Cleaners** Extraction Rinse \$37.50 1-700 \$0.07 470 gal 84 oz \$33.18 1-40 27 gal HD Pre-Spray 84 oz \$1.22 84 oz \$30.69 1-40 \$1.14 27 gal Soil Release Soil Release Accumix 32 oz \$12.00 1-40 \$1.20 10 gal Extraction Cleaner 84 oz \$26.10 1-320 \$0.12 212 gal Extraction Cleaner Accumix 32 oz \$7.33 1-320 \$0.10 80 gal Carpet Deodorizers Green Apple 84 oz \$46.14 1-128 \$0.55 85 gal Stain & Stench Remover (Enzyme) Accumix 32 oz \$13.96 1-128 \$0.49 32 gal Glass Cleaner \$22.76 Glance 84 oz 1-40 \$0.84 27 gal **Bathroom Cleaners** Crew Multipurpose \$24.47 1-128 \$0.30 84 oz 84 gal Crew Tub & Tile 84 oz \$36.05 1-40 \$1.33 27 gal Kitchen Cleaners/Pots and Pans Pan Clean 84 oz \$12.08 1-512 \$0.03 339 gal Pan Clean 32 oz \$6.21 1-640 \$0.04 160 gal -512 Sanitizer 84 oz \$9.27 1-512 \$0.02 339 gal -512 Sanitizer 32 oz \$6.36 1-512 \$0.05 128 gal Safe Floor System \$55.87 Dispenser Stop Slip Floor Cleaner 4/1 gal \$45.00 1-128 \$0.08 512 gal & Traction Treatment

J-SPRAY Bottle System					
Eight cartridges per case, each cartridge make	s four bottles of	Cost per	Dilution	Cost per	
solution.		Case	Ratio	Bottle	
J-Spray Bottles	6 per case	\$10.45			
Glance J-Spray	2/4 Pak 40 ml	\$27.09	1-75	\$0.84	6.4 gal
GP /Forward J-Spray	2/4 Pak 40 ml	\$35.46	1-75	\$1.10	6.4 gal
Crew J-Spray	2/4 Pak 40 ml	\$27.66	1-75	\$0.86	6.4 gal
Good Sense J-Spray	2/4 Pak 40 ml	\$38.10	1-75	\$1.19	6.4 gal
Final Step J-Spray Sanitizer	2/4 Pak 40 ml	\$33.02	1-75	\$1.03	6.4 gal



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Product	Size	Unit Price	Dilution Ratio	Cost per usable Gallon	Yield per Bottle
	Johnson Wax Pro	fessional			
Cleaners					
Neutralizer Conditioner	100 - 1 oz packets	\$45.65			
Stride Citrus Neutral Cleaner	72 - 1.25 oz packets	\$26.30			
Repeal Stripper	6 - 32 oz bottles	\$48.75			
Glance AF SC Glass Cleaner	72 - 1 oz packets	\$29.58			
GP Forward All Surface Cleaner	72 -1.25 oz packets	\$32.87			
Spifiter Degreaser	72 - 1oz packets	\$40.33			
Crew Multi-Purpose Cleaner	72 - 1.6 oz packets	\$42.73			
Crew Enzyme Bowl Cleaner	100 - 1 oz packets	\$30.44			
GP Forward All Purpose Cleaner	72 - 1.25 oz packets	\$32.87			
Virex II Detergent Disinfectant	180 - 1/2 oz packets	\$35.61			
Good Sense SC Ordor Counteractant	72 - 1.6 oz packets	\$36.70			
Crew Bowl Cleaner	180 - 1/2 oz packets	\$25.20			
Virex II Disinfectant	180 - 1/2 oz packets	\$35.61			
GP Forward All Purpose Cleaner	180 - ½ oz packets	\$32.87			
Stride Neutral Cleaner	180 - ½ oz packets	\$34.57			
Neutralizer Conditioner	180 - ½ oz packets	\$39.06			
Spitfire Degreaser Cleaner	180 - ½ oz packets	\$40.33			

1031200000	Cleaner and I onsh, Metar (I of Brass, Stanness Steel, Etc.)
48513000000	Cleaner, Hand and Skin, Synthetic Detergent Type
48516000000	Cleaner, Hard Surface, General Purpose, Liquid
48518000000	Cleaner, Heavy Duty Degreaser (Including Oven Cleaner)
48520000000	Cleaner and Polish for Marble, Masonry, Porcelain, Etc.
48522000000	Cleaner, Sewer and Waste Pipe, Acid and Caustic Types
48524000000	Cleaner, Sewer and Waste Pipe, Aerobic Bacteria and Fungi Type
48525000000	Cleaner, Tile and Grout
48526160000	Cleaner, Toilet Bowl, Powder
48528000000	Cleaner and Wax-Window, Mirror, and Glass
48529000000	Cleanser, Powdered, Chlorinated
48537000000	Detergent-Disinfectant (Washroom Type), Liquid and Aerosol
48540000000	Disinfectants, Spray and Powdered
48554000000	Floor Polishes and Waxes, Floor Sealer, and Dust Mop Treating Compound
48555000000	Floor Stripper and Cleaner
48578000000	Rug Shampoo and Spot Remover
48584000000	Scale Remover (Acid Type Cleaners for Dishwashers, Steam Tables, Etc.)
48586480002	Soap, A-125
48587000000	Soil Retardant (For Carpets, Rugs, Etc.)
50534360000	Detergent, Germicidal

Detergent, Laundry, Granular

Freight

Detergent, General Purpose, Powder

Detergent, Low Sudsing, Powder

Cleaner and Polish, Metal (For Brass, Stainless Steel, Etc.)

Finet Commodity Code(s): For Agency Use Only

48512000000

50535470000 50535500000

50535540000

96286000000